



La Prairie is the leader in luxury skincare, present in 90 countries around the world. Synonymous not only with luxury, the La Prairie name evokes innovation, performance, high-touch service and Swissness — the purity, precision and excellence inherent to the extraordinary land that saw the brand's inception in 1978. La Prairie endeavours to fulfill a quest for timeless beauty through the highest standards of advanced technology combined with exquisite formulations and elegant packaging — elevating science to art.

For our affiliate in the United Kingdom we are looking for

Sales Consultants

In this role you are responsible for achieving individual and account retail targets and other key performance indicators whilst providing excellent customer service.

Reporting to the Account Manager, your main priorities are to:

- Achieve counter sales targets by adhering to La Prairie's selling and training guidelines
- Offer personalized consultation and luxurious product application
- Create and maximize events to drive new consumers to counter and retail results
- Ensure that the Visual Merchandising guidelines are met and La Prairie's image can be maximized in the store

Qualifications:

- A skincare specialist with a minimum of 2 years' experience in either beauty or luxury sales
- Entrepreneurial and results driven personality, with a proven track record of achieving sales targets
- Approachable and convincing personality that is able to communicate effectively at all levels
- IT literate

Starting date:

As soon as possible

Locations and workload:

Northern Region:

Aberdeen (3 days per week)
Manchester exchange (full time)
Glasgow (full time, therapist)
Trafford Selfridges (full time)
Trafford Selfridges (2 days per week, mandarin speaker)
Leicester (3 days per week, 3 months contract)

Southern Region:

HOF Reading (16 hours per week)
Hoopers Tunbridge Wells (16 hours per week)
Fenwick Colchester (16 hours per week, therapist)

Interested:

If you are interested in this exciting job opportunity, please send your application including a motivation letter and CV to: Ms. Tracie Hall / tracie.hall@laprairie.com / Ref.: Sales Consultant
www.laprairiegroup.ch

