

La Prairie is the leader in luxury skincare, present in 90 countries around the world. Synonymous not only with luxury, the La Prairie name evokes innovation, performance, high-touch service and Swissness - the purity, precision and excellence inherent to the extraordinary land that saw the brand's inception in 1978. La Prairie endeavors to fulfill a quest for timeless beauty through the highest standards of advanced technology combined with exquisite formulations and elegant packaging — elevating science to art.

For our Global Controlling Team located in Volketswil, ZH we are looking for an experienced

Controlling Head Travel Retail & Global Sales

In this position you are responsible for providing transparency and decision support on Travel Retail (TR), pricing policies and processes and the global distribution development to contribute to La Prairie's profitable growth.

Responsibilities

Travel Retail Controlling:

- Be the Business Partner to the Vice President Global TR
- Ensure effective business development and financial based decision making
- Be responsible for efficient short / mid / long-term planning process
- Monitor and analyse the TR P&L
- Be in charge of TR monthly reporting (retail, net sales, EBIT)

Global Sales Controlling:

- Market analysis:
Ensure consolidation and analysis of available global market information
- Distribution Controlling:
Provide insights of the development of the global distribution, drive related KPIs and develop tools
- Pricing:
Lead pricing implementation process and advice on the pricing situation of La Prairie products and competitor's worldwide. Recommend general pricing strategies together with Global Marketing

Lead a team of 3 people

In this role you report to the Group CFO and have a functional line to the VP Global Travel Retail.

Qualifications

- University Degree in Finance / Controlling or similar
- At least 10 years' work experience in a comparable role, preferably with leadership experience
- Ideally 5 years of Travel Retail work experience
- Fluency in English; any additional language would be an asset
- Strong conceptual and analytical skills, structured work approach
- Excellent communicator with multiple interfaces
- Good team player with strong interpersonal/leadership skills
- A sound knowledge of MS Office and ideally SAP

Starting date and workload

As soon as possible / 100%

Location

CH-8604 Volketswil, Zürich

Interested

If you are interested in this exciting opportunity, please send your application to:

Ms. Andrea Fust / application@LaPrairieGroup.ch / Ref.: Manager TR Controlling & Global Sales

www.laprairiegroup.ch

